

CURRICULUM VITAE

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Personal information

<i>Date and place of birth</i>	April 14, 1985 Baku
<i>Citizenship</i>	Azerbaijan
<i>Sex</i>	Male
<i>Marital status</i>	Married

Key features

- 12 years in audit, 8 years in finance, 3 years in manufacturing
 - 10 years' managerial background
 - Financial and audit profile with accounting background
 - Banking and Insurance experience
 - Manufacturing experience
 - IFRS/IAS expertise
 - Professional qualification with ACCA (professional stage)
 - Internal&external audit experience
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Professional experience

Baku Steel Company CJSC – Deputy to General Manager Financial Director April 2022 till today, **Financial Director** – June 2021 – April 2022

Job descriptions:

- Decision making in investments and strategic plans;
- Managerial financial reporting, planning and budgeting, working capital management;
- Performance management, cost and variance analysis, creation & monitoring of KPI's;
- Design and implementation of relevant internal controls within all significant business cycles;
- Analyzing business processes, procedures and activities and recommending solutions to organizational problems;
- Common knowledge of major legislation related to business activities, compliance with tax code and other regulatory matters.

Prime Audit & Consulting LLC, member firm of PRAXITY – founder, managing partner

– June 2016 till today

Premier Audit & Consulting LLC – founder, managing partner – June 2012 – May 2016.

Achievements & Job functions:

- Create both firms' strategy and business plans, ensure team execute them up to 88-93%
- Creating motivated team of professionals in audit & consulting
- Managed audit of financial statements for different type of clients with different turnover up to 1 bln AZN
- Provide positive negotiations with clients on all types of firm's service line
- Develop brand recognition both in Azerbaijan and in CIS countries
- Ensure partner's quality review
- Responsible for relationships with Audit Chamber of Azerbaijan Republic, Tax Ministry of Azerbaijan, as well as other state bodies.

Sumgayit Technologies Park LLC – Deputy to General Manager March 2018 – September

2019, **Chief financial officer (CFO) – March 2017 – February 2018**

Achievements:

- Create good motivated and focused on result finance & project management team
- Create strategic plan and firm strategy for the years 2019-2021
- Support profitable sales initiatives via ensuring quick and correct cost calculation of STP products
- Ensure control over Cash Flows to provide a horizon for cash planning
- Plan/Fact financial performance of STP by factory along side a budget by factory that consists of Profit and Loss, Balance Sheet, Cash Flows and individual commercial projects in particular
- Ensured sales of cables and steel structure up to 20 mio AZN to SOCAR HAOR project, especially to Maire Technimont and Technicas Reunidas
- Gained enormous practice from English, Turkish, Russian consultants in different type of goods production premises.
- Brought additional 1-2 mio net profit with process optimization and cost savings
- Held shareholders changing process, fixed assets transfer and valuation, save 30 mio AZN in this transactions.

Job descriptions:

- Decision making in investments and strategic plans;
- Managerial financial reporting, planning and budgeting, working capital management;
- Performance management, cost and variance analysis, creation & monitoring of KPI's;
- Responsible for conveyer plants, especially for cable plant development
- Design and implementation of relevant internal controls within all significant business cycles;

- Analyzing business processes, procedures and activities and recommending solutions to organizational problems;
- Common knowledge of major legislation related to business activities, compliance with tax code and other regulatory matters.

Expressbank OJSC – Chief financial officer (CFO) – January 2013 – March 2017, Deputy CFO - April 2011 – December 2012, Head of the budgeting and control division - September 2009 – March 2011

Achievements:

- Create good motivated and focused on result finance team
- Create MIS reports/set of reports to shareholders
- Create strategic plan for bank
- Raised 50 mio additional funds from world reputable organizations
- Brought additional 1-2 mio net profit with process optimization and cost savings

Job descriptions:

- Decision making in investments and strategic plans;
- Managerial financial reporting, planning and budgeting, working capital management;
- Performance management, cost and variance analysis, introduction and monitoring of KPI's;
- Raising finance, investment appraisals, risk management;
- Preparation of full set of financial statements under IFRS at advanced level;
- Adjustment of statutory accounting records to conform with IFRS, accounting treatment of common and specific business transactions;
- Maintaining accounting records, managing accounting entries;
- Use of accounting estimates and compliance with appropriate reporting frameworks;
- Design and implementation of relevant internal controls within all significant business cycles;
- Analyzing business processes, procedures and activities and recommending solutions to organizational problems;
- Common knowledge of major legislation related to business activities, compliance with tax code and other regulatory matters.

“Business Training Center” LLC – Shareholder – March 2010 – December 2012, trainer on IFRS – December 2007 – March 2010

Achievements:

- 350 students received success certificate overall (120 per year)
- Chief experienced trainer in IFRS, taxation, local accounting and audit;
- Providing consulting services to audit firms, both local and international;
- Team leader of World Bank project on adaptation of NASBO in Azerbaijan.

RSM Kapital Karden LLC, member firm of RSM International – Audit Senior,
September 2008 – September 2009

Job descriptions:

- Audit of financial statements in accordance with International Standards on Auditing;
- Audit of design and operating effectiveness of internal controls within all significant business cycles;
 - Performing internal and external audit procedures using various auditing techniques, developing useful audit insights and recommendations;
 - Quality review of financial statements and disclosures for compliance with appropriate reporting framework.
 - Providing IFRS audit in banks, insurance companies, large and medium enterprises, audit of all financial statements

Achievements: Conducting audits of following companies as a senior auditor role:

- Audits of IFRS financial statements of major Azeri commercial banks including the Qafqaz Development Bank, Zamin Bank, Kredobank, Turan Bank, AzerNeqliyyat Bank, Atlant Bank;
- Audit of IFRS financial statements of Azerenerji JSC - Azerbaijan electricity generation and distribution monopolies;
- Audit of special-purpose financial statements of the donor funded projects such as Projects Supported by the Global Fund to Fight AIDS, Tuberculosis and Malaria;
- Audit of VF AzerCredit LLC – a leading non-bank credit organization which provide limited banking activity on national and foreign currency operations via small and medium loans.

Baker Tilly Azerbaijan LLC – leading/advanced audit staff, January 2008–September 2008

Job descriptions:

- Providing IFRS audit in banks, insurance companies, large and medium enterprises.
- Audit of all financial statements.
- Auditing of full company's bookkeeping.

Achievements: I have served on a number of audit engagements that include, but not limited to, the followings:

- Audits of IFRS financial statements of Azeri commercial banks including Zamin Bank, Bank Avrasiya.
- Audit compilation and due diligence in Akkord Inshaat Sanaye – one of the biggest construction company in Azerbaijan
- IFRS audit and quarterly reviews of Pasha and Ata Insurance – two of top ten insurance companies of Azerbaijan.

“Right Solutions” LLC / “G&A Audit” LTD - Chief accountant – February 2005 – December 2007, **accountant** - April 2004 – February 2005.

Job functions:

- Working on primary accounting documents
- Provision of full company’s bookkeeping
- Fulfill all payrolls including salary, taxes and etc.
- Preparation of Tax reports
- Preparation reports to the Social Security Fund and Statistics department
- Preparation of financial statements according to local legislation

Student’s scientific society in ASEU - Vice-president - 2002–2005, President 2005- 2007

Education **2019 – Duke university** Adaptive Strategic Execution Program
2007 – 2010 PHD in Economy
2005 – 2007 Master degree in “Audit”, ASEU (with honours)
2001 – 2005 Concentration-Accounting & Economy
Azerbaijan State Economic University, ASEU (with honours)
1991-2001 Secondary school №27, Baku (with honours)

Scientific activity

Main Conferences

1. “Regional economy and its modern problems” – ASEU, March 2002, 2004
2. Annual student’s scientific conferences - Western University, Khazar, Qafqaz, 2002-2008
4. “World economy and new information technologies in the term of globalization” - Azerbaijan State Economic University, November 2002 and December 2004
5. “Continuous development of economy of Azerbaijan Republic”, ASEU, 2003-2008

Publications 21 articles and 7 journal publications

Professional Membership: ACCA – professional level. I have benefited from firm-sponsored training courses, which have included specialized education in auditing and IFRS. These courses have taken place in UK, Turkey, Ukraine, as well as in Azerbaijan.

Language skills: Fluency in Azeri, Russian, English and Good in Turkish

Computer skills: Windows XP, Microsoft Word, Excel, Power Point, Internet.
Accounting programs: 1C all versions + ERP, SAP B1, Loqo, Sun.
Banking programs: Temenos T24, Smart, Progress.

Interests: Reading books/magazines in economy&finance, football, chess (CMS), table-tennis, intellectual brain games, travelling with my family.