

# Black Sea Trade and Development Bank Investor Presentation

BSTDB



January 2026

- 1** **Overview of BSTDB**
- 2** Portfolio Developments and Performance
- 3** Risk Management and Corporate Governance
- 4** Treasury and Funding Strategy
- 5** Appendix – Financial Statements

## Mission and History

- International financial institution established by treaty with supranational status and a mandate to foster economic growth and regional cooperation among its Member States in the Black Sea Region
- Serving 11 founding countries of the Black Sea Economic Cooperation, a regional economic organization that began operations in 1999

## Special Status

- Preferred creditor status
- Governed by international law and not subject to taxation
- Strong support of Member State governments demonstrated by fulfilment of capital commitments and subsequent capital increases

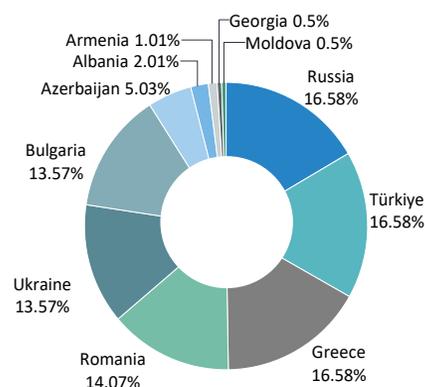
## Credit Ratings

- Long Term ratings: BBB Stable Outlook (S&P) and Baa2 Stable Outlook (Moody's)
- Short-term ratings: A-2 (S&P) and P-3 (Moody's)
- One of the highest-rated banks in the Black Sea Region and CEE/CIS
- Rated five notches above the average rating of its eleven Member States

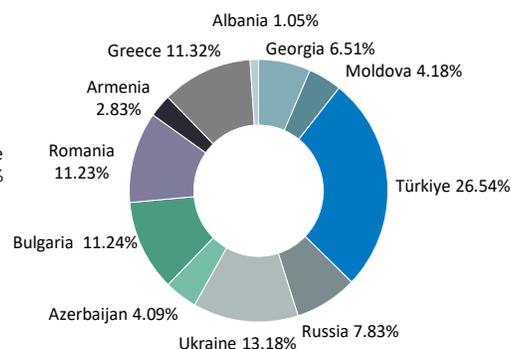
## Robust Financial Metrics

- Strong balance sheet and capitalization
- Prudent risk management attested by consistent profitability

### Member States Capital Share<sup>1</sup>



### % Outstanding Loan Portfolio



### Key Financial Highlights

EURm	1H2025	2024	2023	2022	2021
<b>Total assets</b>	1,869	1,843	2,169	2,935	3,235
<b>Total loans</b>	1,336	1,419	1,576	2,056	2,344
<b>Total liabilities</b>	931	952	1,310	2,099	2,349
<b>Total members' equity</b>	938	891	859	836	886
<b>Net profit</b>	42.8	23.4	20,40	(27,58)	43,9
<b>Total debt</b>	804	822	1,168	1,906	2,263
<b>Liquid assets<sup>2</sup> / borrowings (%)</b>	57.6	50.6	47.1	52.9	35.6
<b>CAR (%)<sup>3</sup></b>	48.8	47.4	43.3	32.2	32.6
<b>ROE (%)</b>	4.6	2.68	2.41	-3.29	4.95

Source: Management Data as of 30.06.2025

<sup>1</sup> Allocation shows the subscribed share percentage as of 30.06.2025.

Source: Financial Statements as of 30.06.2025

<sup>2</sup> Cash and bank balances plus placements with financial institutions plus investment securities less provisions for impairment

<sup>3</sup> Members' equity as a percentage of risk-weighted total assets according to Basel II methodology

# BSTDB Offers a Wide Range of Investment Products Aligned with its Regional Development Mandate

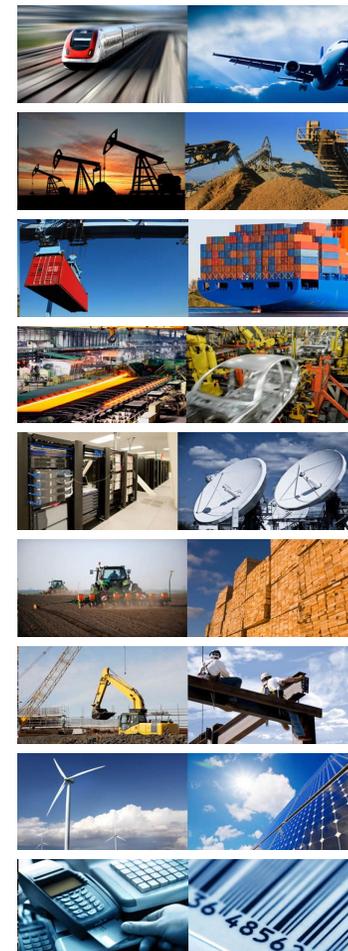
**Mandate** *Foster economic growth and regional cooperation through financing projects and trade activities and providing financial services to public and private entities in the Black Sea Region*

- Target Borrowers and Projects**
- Public entities and private companies with operations in one or more of the Member States
  - Transactions which benefit member states and have a positive development impact
  - Economically sustainable / financially viable so BSTDB's participation will be profitable and the undertaking will prove sustainable beyond the bank's involvement
  - Potential to promote regional cooperation

- Products and Services**
- Lending: Short to long-term loans, typically denominated in USD, EUR or local currency
  - Trade finance: Financing primarily for imports from member states and to regional exporters
  - SMEs: Financing through credit lines to local financial intermediaries
  - Equity / Equity funds: BSTDB looks to take a stake of 5-25%
  - Guarantees
  - Co-financing

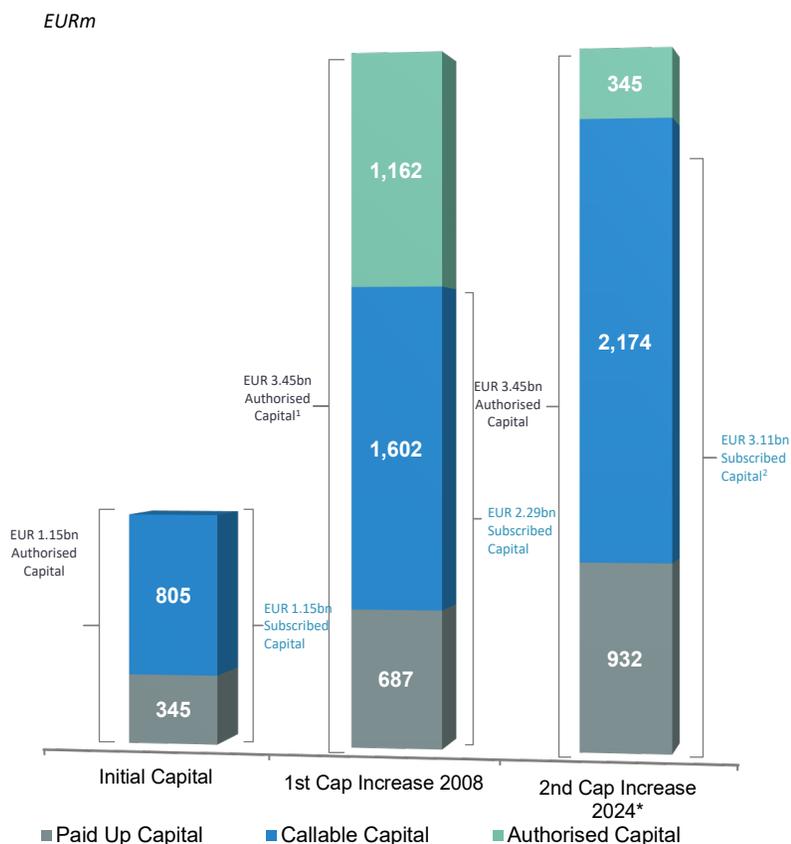
**Pricing** • BSTDB is not a profit maximising organisation; operations are priced according to risk with reference to market pricing

- Priority Sectors**
- Energy
  - Manufacturing
  - Public utilities
  - Financial institutions
  - Telecommunications
  - Transport
  - Municipal services
  - Environmental protection
  - SMEs



# Shareholders Demonstrate their Continued Commitment through Capital Contributions

## Capital Structure



Sources: Management Accounts 30.06.2025

\* 2024 Capital Increase shows allocations made, payment of EUR 245m in eight equal instalments starting in 2027

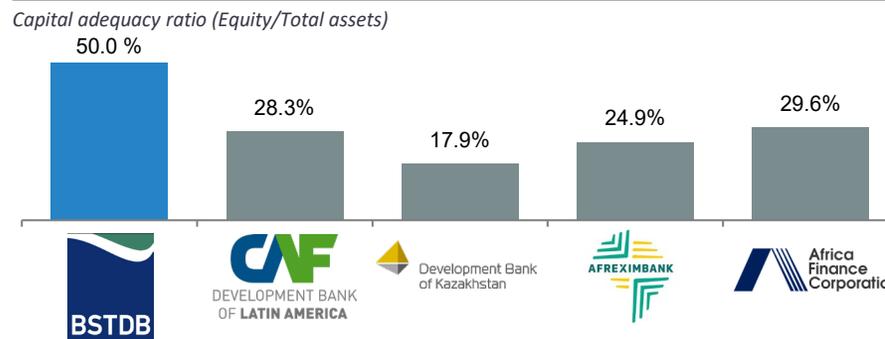
<sup>1</sup> Authorized capital is defined as per the Establishing Agreement, including both subscribed and unallocated shares. For 2008, additional EUR 2.3bn of Authorized Capital shown before subscription. Capital was re-denominated to EUR (from SDR) in June 2013 at SDR/EUR rate of 1.15

<sup>2</sup> Subscribed capital includes paid-in capital by the Member States and Callable Capital, which the Bank may call from the Member States if necessary to satisfy obligations arising from its own borrowings or as otherwise required

## Support from Member States

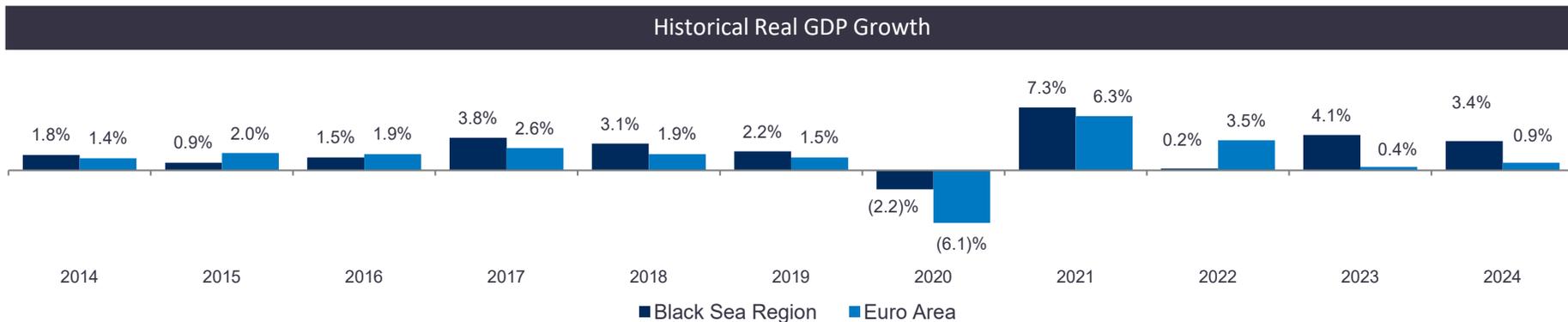
- ✓ Initial authorised and subscribed capital was EUR 1.15bn
- ✓ Board of Governors composed of Member State representatives approved first capital increase in October 2008; second capital increase approved May 2024. High level of paid-in capital: 30% / callable capital: 70%
- ✓ Post 2024 Capital Increase Shareholder Distribution: Ukraine from 13.57% to 14.08%, Albania from 2.01% to 1.48%, Romania from 14.07% to 14.08%. The shares of other member states remain the same
- ✓ BSTDB is able to call capital from its Member States when required to meet obligations of the Bank relating to its borrowings

## Well Capitalised Relative to Peers



Source: BSTDB Financial Statements as of 30.06.2025 – Peer data: Most recent available at the time of the update

# Regional GDP Growth Outperforms EU Neighbours



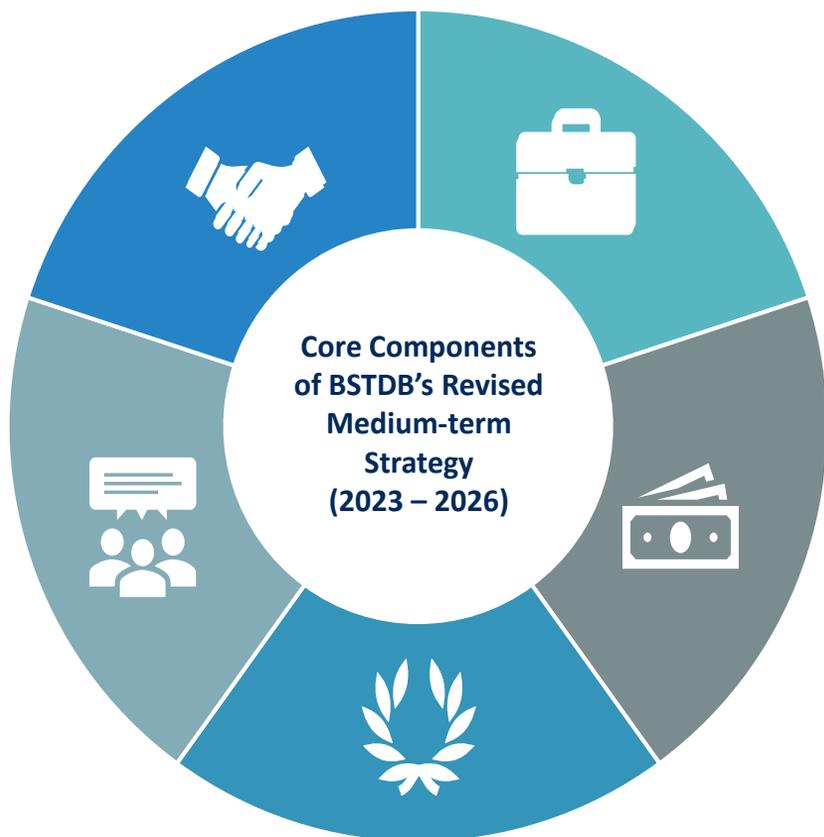
Source: NSAs & Central Banks, IMF, EIU, Eurostat

### Current Economic Indicators, 2024



(%)	Inflation rate	Budget / GDP	Public debt / GDP
Albania	2.2	(0.5)	55.7
Armenia	0.3	(3.8)	50.3
Azerbaijan	2.2	3.2	20.9
Bulgaria	2.6	(3.0)	23.4
Georgia	1.1	(2.3)	36.1
Greece	3.0	(0.3)	150.9
Moldova	4.7	(3.9)	38.1
Romania	5.6	(8.6)	57.2
Russia	8.4	(2.2)	20.3
Türkiye	58.5	(5.2)	26.0
Ukraine	6.5	(17.2)	89.9
<i>BSTDB Wtd. Avg.</i>	<i>20.8</i>	<i>(4.1)</i>	<i>35.8</i>
<i>Euro Area</i>	<i>2.4</i>	<i>(3.1)</i>	<i>87.7</i>
<i>European Union</i>	<i>2.6</i>	<i>(3.2)</i>	<i>82.5</i>

Source: NSAs & Central Banks, IMF, EIU, Eurostat



→ PROVIDE DEMONSTRABLE DEVELOPMENT AND REGIONAL COOPERATION IMPACT IN THE BLACK SEA REGION



## Portfolio Consolidation (2023-24) & Resume Managed Growth (2025-26)

- Consolidated lending portfolio in 2023-24 & safeguarded liquidity to align with macro risks
- Muted new lending operation activity until mid-2024, with priority given to high development impact activities in the neediest places
- Achieved clarity and greater certainty with respect to fallout from geopolitical conflicts
- Since 2<sup>nd</sup> Half 2024 resumed higher level of operational activity, seeking return to steady, managed growth of previous years and restoration of market presence
- Expand infrastructure and green financing, in line with rising regional demand
- Maintain sector and geographic diversification of portfolio



## Funding

- Mobilize financial resources for the benefit of the Region by leveraging own capital via an active borrowing program and co-financing partnerships with external banks and investors



## Maintain credit ratings

- Seek further credit rating enhancements within our rating band
- At a minimum maintain current credit ratings
- Maintain Capitalisation ratio of 30% and ample liquidity ratios



## Enhance dialogue with current and potential Members

- Continue to develop and implement strategies tailored to each Member State
- Engage in accession discussions with potential Members (including International Financial Institutions)
- Continue ongoing discussions with Serbia & N. Macedonia, BSEC members not yet in BSTDB



## Strengthen Cooperation and Partnership with Institutions

- Attract a AAA-rated international financial institution as shareholder
- Strengthen existing relationships to foster co-financing opportunities

# BSTDB is a High Rated Supranational

BSTDB is a strong supranational

Issuer	MOODY'S	S&P Global	FitchRatings
New Development Bank	-	AA+/Stable	AA/Stable
Corp. Andina De Fomento (CAF)	Aa3/Positive	AA/Stable	AA-/Stable
Central American Bank of Economic Integration (CABEI)	Aa3/Positive	AA/Stable	-
<b>BSTDB</b>	<b>Baa2/Stable</b>	<b>BBB/Stable</b>	<b>-</b>
African Export-Import Bank	Baa2/Stable	-	BBB-/Negative
West African Development Bank	Baa1/Stable	-	BBB/Stable

Member States' Credit Ratings

Country	MOODY'S	S&P Global	FitchRatings
Albania	Ba3/Stable	BB/Stable	-
Armenia	Ba3/Stable	BB-/Stable	BB-/Stable
Azerbaijan	Baa3/Positive	BB+/Stable	BBB-/Stable
Bulgaria	Baa1/Stable	BBB+/Stable	BBB+/Stable
Georgia	Ba2/Negative	BB/Stable	BB/Negative
Greece	Baa3/Stable	BBB/Stable	BBB-/Positive
Moldova	B3/Stable	-	B+/Stable
Romania	Baa3/Negative	BBB-/Negative	BBB-/Negative
Russia	WR	WR	WR
Türkiye	Ba3/Stable	BB-/Stable	BB-/Stable
Ukraine	Ca/Stable	SD/-	RD/-

Source: Moody's, S&P, Fitch rating reports.

# Observers as Strategic Partners in Investment, Sustainability, and Financial Stability

## Observers to BSTDB

- BSTDB cooperates with various international organisations and provides observer status to ten development institutions
- BSTDB aims to enhance cooperation and increase the exchange of project-related information with these organisations with a view to potential co-financing for projects, as well as other types of funding
- The observers have the right to attend and speak at BSTDB's annual meetings of the Board of Governors

## Current Observers

	European Investment Bank *
	International Finance Corporation
	European Bank for Reconstruction and Development
	Asian Development Bank
	Nordic Investment Bank *
	KfW Banking Group (Germany) *
	Proparco, private sector arm of Agence Française de Développement *
	Development Bank of Austria *
	Islamic Corporation for Development of the Private Sector
	Association of European Development Finance Institutions

\* Institutions that also provided funding to BSTDB

## Integrated Environmental and Social Policy



- **BSTDB seeks to apply best-in-class Environmental and Social practices** in accordance with the European Union Standards, the World Bank/IFC Performance Standards, EBRD's Performance Requirements, International Labor Organizations Core Labor Standards and International Environmental Conventions
- **All projects financed by BSTDB are subject to environmental and social assessment** as part of due diligence process, as well as monitored continuously for compliance with the agreed requirements and mitigation measures, if relevant
- BSTDB's energy, transportation and utility sector lending is increasingly focused on developing its portfolio of **environmental improvements, energy efficiency and renewable projects**

## Climate Change

The Bank's first Climate Change Strategy was approved by the Board of Directors in March 2021 with the main goal of better aligning its financing with the Member States climate priorities. Specifically, the Bank commits to: gradually reduce the net emissions in the portfolio; increase the share of its funding to climate positive operations and operations with climate co-benefits to at least 30 percent; and build capacity to better serve Member States in mitigation and adaptation efforts.

In successfully meeting these objectives BSTDB is currently developing a comprehensive implementation plan, which will systematically address climate issues at both strategic and operational level. Investments in renewable energy, energy and resource efficiency, sustainable infrastructure, green buildings and electric transport systems will be among financing priorities. At the same time the Bank will gradually phase out support for carbon-intensive sectors.

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# BSTDB has sought to grow its portfolio prudently over time

BSTDB Historical Portfolio Development



BoD Approved operations

Signed operations<sup>1</sup>

Outstanding operations<sup>2</sup>

- The BoD approved operations refer to the total value of projects which received final approval from the Board of Directors prior to the signing. The figures are indicated net of repayments
- Signed operations refer to operations that have been approved by BoD and have been signed by the entity. Discrepancies between approved and signed operations may appear from cases of withdrawn projects. The figures are indicated net of repayments
- Outstanding portfolio refers to the total value of projects disbursed and currently outstanding (net of repayments).

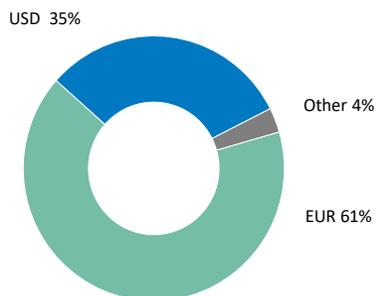
Source: Management Accounts 30.06.2025

<sup>1</sup> Signed operations calculated as the sum of Outstanding operations and Commitments in the Off-balance-sheet items as per IFRS statements for the respective period

<sup>2</sup> Outstanding operations are calculated as the sum of Loans at amortized cost, Loans at fair value through profit or loss, and Equity investments at fair value as per IFRS statements for the respective period

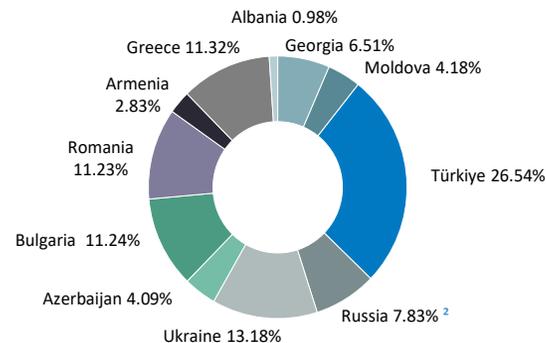
# A Well Diversified Portfolio Across Countries and Sectors

Loan Portfolio Outstanding by Currency



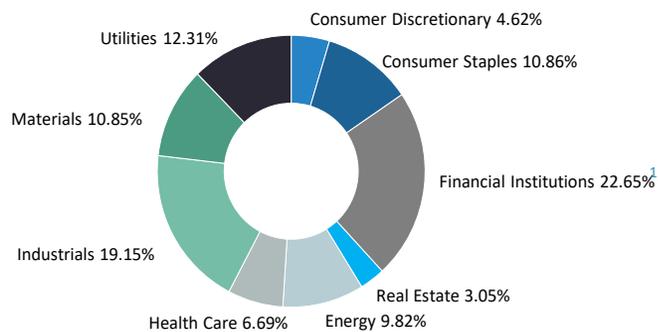
Total: EUR 1.34bn

Loan Portfolio Outstanding by Country



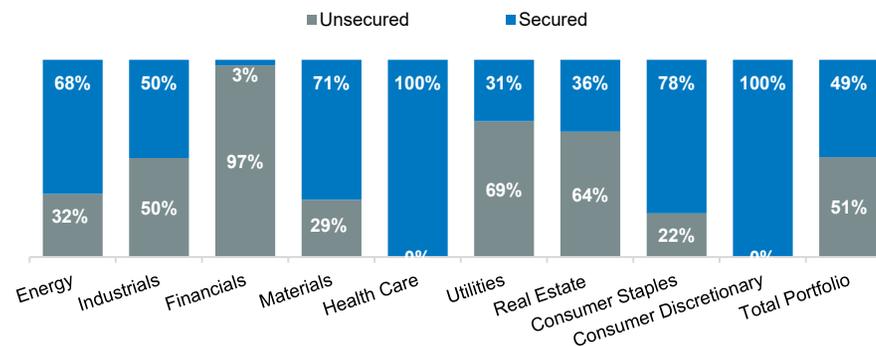
Total: EUR 1.34bn

Loan Portfolio Outstanding by End User Sector



Total: EUR 1.34bn

Loan Portfolio Outstanding by Security



- Types of collateral: sovereign and municipal guarantees, pledges of accounts, pledges of shares, movable and immovable assets, inventory, assignment of sub-loans and letters of guarantee from financial institutions and parent companies acceptable

Source: management data as of 30.06.2025

<sup>1</sup> The financial institutions sector (FIs) includes SMEs, trade finance and leasing

<sup>2</sup> No new projects/investments in Russia approved since 24/02/2022

# Low Level of Non-Performing Loans in Portfolio

## Stable and Reliable Loan Portfolio

### IFRS 9 Compliance

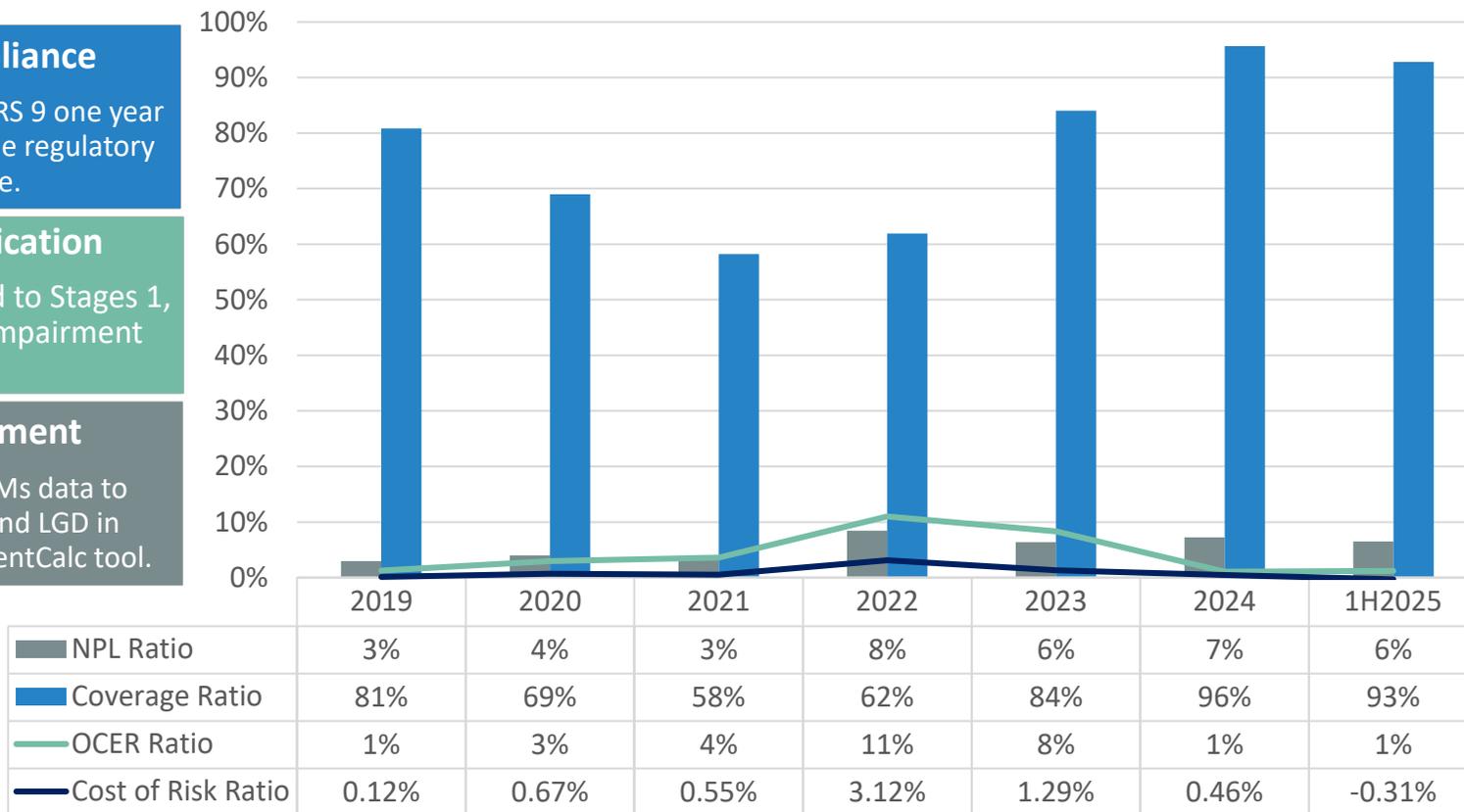
The Bank adopted IFRS 9 one year ahead (2017) of the regulatory schedule.

### Asset Classification

Assets are allocated to Stages 1, 2, or 3 based on impairment levels.

### Risk Assessment

The Bank uses GEMs data to determine PD and LGD in Moody's ImpairmentCalc tool.



**Definitions:** The NPL Ratio is the ratio of Non-Performing Loans (NPLs) to Total Gross Loans; the Coverage Ratio is Loan Loss Provisions divided by NPLs; the Open Credit Exposure Ratio (OCER) is Stage 3 Loans minus Loan Loss Provisions divided by Tier 1 Capital; and the Cost of Risk Ratio(ECL-based) Adjustments to Expected Credit Loss (ECL) divided by the average volume of Total Gross Loans for the period.

# Top Exposures Reflect Geographic and Sector Diversification of the Portfolio

## Overview of Six Largest Projects by Outstanding Amount



**Energean Oil and Gas**

*Development of the Epsilon and Prinos fields.*

Initiated: 2021  
Outstanding: EUR 90.5m  
Maturity: 2030



**Hayat Kimya A.S**

Long-Term Senior Debt Facility in order to finance the Company's production vertical integration project

Initiated: 2014  
Outstanding: EUR 77m  
Maturity: 2031



**Bulgarian Energy Holding**

*BSTDB funding to help implement BEH's priority investment projects in Bulgarian.*

Initiated: 2019, 2020  
Outstanding: EUR 75m  
Maturity: 2028



**State Transport Leasing Company<sup>1</sup>**

*Long term senior unsecured corporate loans to State Transport Leasing Company, Russia.*

Initiated: 2019, 2020  
Outstanding: EUR 57m  
Maturity: 2028



**Etlik Ankara Integrated Health Campus**

*Operation would support construction and non-clinical operating services.*

Initiated: 2015  
Outstanding: EUR 54m  
Maturity: 2036



**TBC Bank Group PLC**

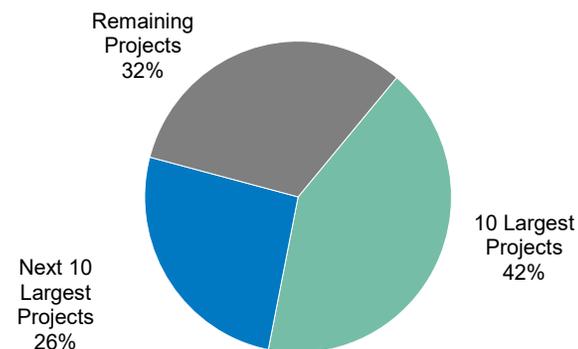
*Innovative facility boosting SMEs, jobs, tax revenue, and market depth.*

Initiated: 2024  
Outstanding: EUR 51m  
Maturity: 2027

## Rest of Top 20 Largest Borrowers

Country	Client	Amount (EURm)
Romania	Total ALRO	45
Türkiye	Total SOCAR	42
Russia	PAO TMK Operation <sup>1</sup>	42
Bulgaria	Sofia Airport Financing	42
Ukraine	Metinvest total	40
Bulgaria	Total Energo Pro a.s. Eurobond	40
Ukraine	Total Epicentr	39
Türkiye	Türk Eximbank TF III	38
Türkiye	Konya Karatay Integrated Health Campus	37
Moldova	Total Trans-Oil	35
Romania	Total Garanti	34
Greece	GEK Terna Bond II	30
Türkiye	TAV Izmir EGE Airport	29
Türkiye	Izmir Municipality Metro	29

## Outstanding Portfolio Concentration



Total: EUR 1.34bn

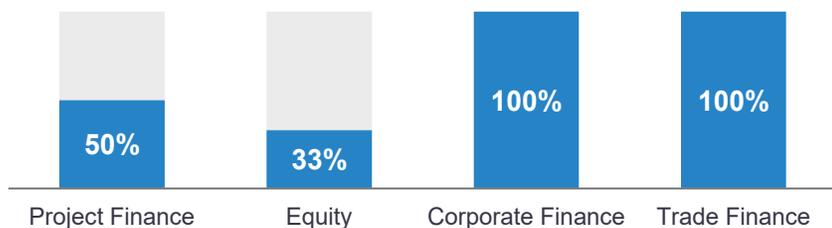
Source: Financial Statements as of 30.06.2025

<sup>1</sup> No new projects/investments in Russia approved since 24/02/2022

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## Single Project and Obligor Limits

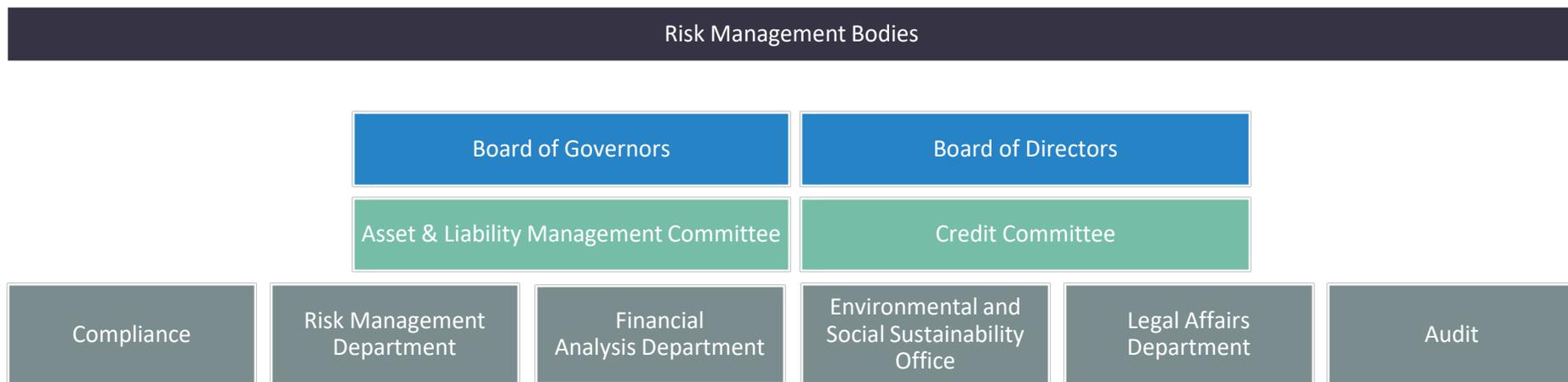
- 
**Single obligor limit for private sector loans**  
 Loans to a single borrower **may not exceed 10 %** of paid-in share capital, reserves and retained earnings
- 
**Single obligor limit for equity investments**  
**May not exceed 3%** of paid-in share capital
- 
**Single obligor limit for Sovereign Operations**  
 Loans to individual Sovereign Operations **may not exceed 20%** of paid-in share capital, reserves and retained earnings
- 
**Single Projects**  
 BSTDB may finance **only the following maximum percentages** of any project, according to its type:



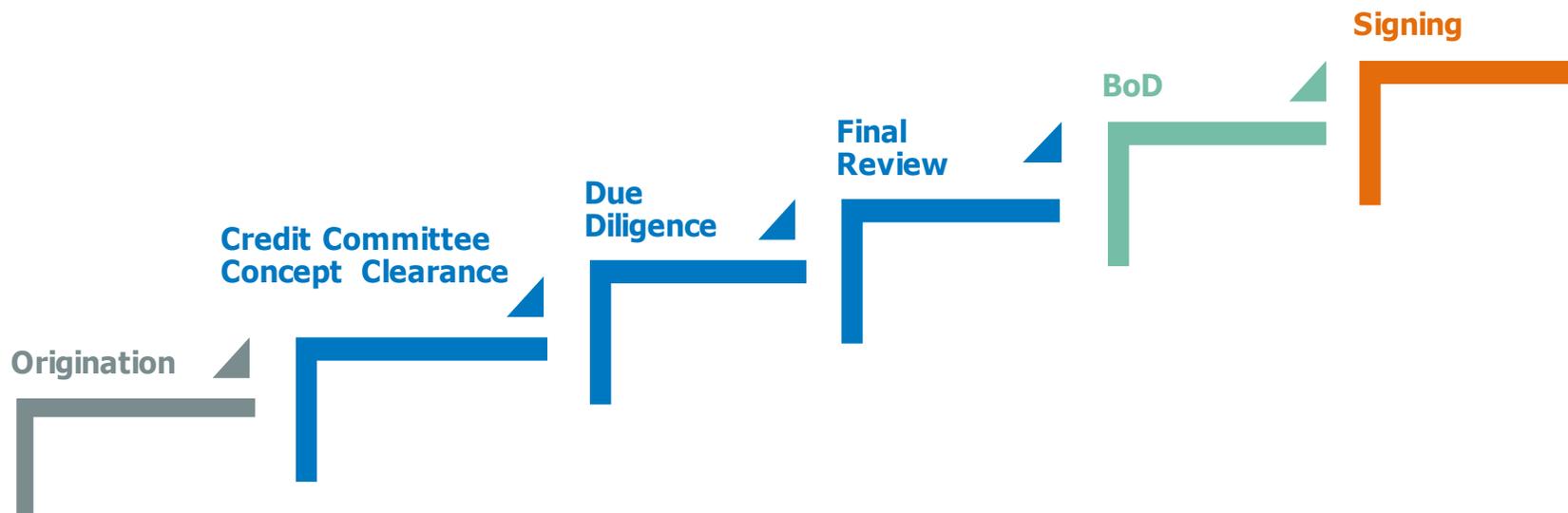
Source: Management data  
<sup>1</sup> Minus repayments and cancellations

## Other Lending Limits

- 
**Aggregate**  
 Exposure to **5** highest obligors **cannot exceed 40%** of outstanding loan portfolio<sup>1</sup>
- 
**Country**  
 Loans to any country **may not exceed 30%** of total lending<sup>1</sup>
- 
**Sector**  
 Loans to any sector are targeted to **not exceed 40%** of total lending<sup>1</sup>
- 
**Term**  
 Generally **maximum loan term is 10 years**, although longer tenors can be approved by the Board of Directors upon the recommendation of the Credit Committee
- 
**Sanctions Compliance:**  
 BSTDB complies with sanctions frameworks imposed by the **UN, US, EU, UK, and Switzerland**. It also adheres to other regimes, including Japan and Austria, as legally mandated under existing contractual obligations.



## New Project Approval Process



# Board of Governors and Board of Directors Bring Valuable Regional Insight

## Board of Governors

Country	Governor	Position
 <b>Albania</b>	Ms. Erjona Bejleri	Deputy Minister of Finance
 <b>Armenia</b>	Mr. Arthur Javadyan	Ambassador-at-Large Chairman of the Board of the Centre for Economic Perspectives Foundation
 <b>Azerbaijan</b>	Mr. Sahil Babayev	Minister of Finance
 <b>Bulgaria</b>	Ms. Lyudmila Petkova	Director, Public Financial Inspection Agency (PFIA)
 <b>Georgia</b>	Ms. Natia Turnava	Governor, National Bank
 <b>Greece</b>	Mr. Nikos Papathanasis	Alternate Minister of National Economy & Finance
 <b>Moldova</b>	Ms. Victoria Belous	Minister of Finance
 <b>Romania</b>	Mr. Florin Alexandru Zaharia	Secretary of State, Ministry of Finance
 <b>Russia</b>	Mr. Pavel Snisorenko	Director, Department of International Financial Relations, Ministry of Finance
 <b>Türkiye</b>	Mr. Osman Çelik	Deputy Minister of Treasury & Finance
 <b>Ukraine</b>	Mr. Oleksii Sobolev	Minister of Economy, Environment and Agriculture

## Board of Directors

Country	Director	Position
 <b>Albania</b>	Mr. Besmir Beja	Secretary General, Ministry of Finance
 <b>Armenia</b>	Mr. Davit Nahapetyan	Board member, Central Bank of Armenia
 <b>Azerbaijan</b>	Mr. Famil Ismayilov	Head, International Cooperation Department, Ministry of Finance
 <b>Bulgaria</b>	Ms. Milena Boikova	Director, Government Debt Directorate, Ministry of Finance
 <b>Georgia</b>	Ms. Ekaterine Guntsadze	Deputy Minister of Finance
 <b>Greece</b>	Mr. Christos Geroulanos	Department of International Financial Institutions & Development Banks, Ministry of Economy & Finance
 <b>Moldova</b>	Mr. Alexandr Rodideal	Deputy Head, Public Sector Debt & External Assistance General Directorate, Ministry of Finance
 <b>Romania</b>	Ms. Diana Blindu	Head of Division, Management of External Loans, General Directorate for International Financial Relations, Ministry of Finance
 <b>Russia</b>	Mr. Dmitry Birichevskiy	Director, Economic Cooperation Department, Ministry of Foreign Affairs
 <b>Türkiye</b>	Mr. Kerem Dönmez	Director General, Foreign Economic Relations, Ministry of Treasury and Finance
 <b>Ukraine</b>	Mr. Taras Kachka	Deputy Prime Minister for European and Euro-Atlantic Integration of Ukraine

The Board of Governors is the highest decision making body of the Bank

It sets the overall strategy of the Bank and is solely empowered to:

- approve the admission of new Members
- authorize any changes in the Bank's capital stock or to change the unit of account
- to approve the annual report, the audited financial statements and appoint the President of the Bank

The Board of Governors delegates authority to the Board of Directors to adopt policies, strategies, guidelines and procedures necessary for the origination, assessment, execution, monitoring and financing of operations

The Board of Directors is responsible for the overall supervision of risk management of the Bank.

## Experienced Senior Management Group



**Dr. SERHAT KÖKSAL**  
**President, Chairman of the Board of Directors**

- *Dr. Köksal, started as an expert at the Turkish Statistical Institute, he served for seven years as head auditor at the Turkish Court of Accounts, before becoming Deputy Secretary General of the Constitutional Court of Türkiye. In 2017, he joined the Ministry of Treasury and Finance as Deputy Director General of the Department of Foreign Economic Relations and became Director of the Department in August 2020- a position he held until his appointment at BSTDB. In 2020-2022, he represented Türkiye on the Board of Directors of the Black Sea Trade and Development Bank and the Council of Europe Development Bank.*



**VALERIY PIATNYTSKYI**  
**Vice President, Finance**

- *Previously held positions of Adviser to the Prime Minister of Ukraine (2015-2018), Commissioner for European Integration (2011-2014), Acting Minister of Economic Development and Trade of Ukraine (H2 2014), Deputy Minister of Economy of Ukraine (2005-2011)*



**ASTERIOS TSOUKALAS**  
**Secretary General**

- *Previously held positions of Head of the Hellenic Capital Market Commission (HCMC) at its Regional Office in Thessaloniki. He also served as Board Member of the Greek Anti-Money Laundering Authority. He has gained extensive experience in the financial sector throughout his career by having worked for ten years in various investment services firms.*



**DRAGOŞ PAUL UNGUREANU**  
**Vice President, Risk**

- *Previously held positions of Head of Commercial SME and Microbusiness at Banca Transilvania, where he was in charge of the Bank's loan policy and responsible for the implementation and successful delivery of government programmes. In a career spanning more than 17 years with Banca Transilvania, Mr. Ungureanu has a successful track record in portfolio acquisitions and migration processes, as well as promoting employee engagement and developing effective sales and product launch campaigns.*



**ZIYA ALIYEV**  
**Vice President, Banking**

- *Previously held positions of Adviser to the Governor and Executive Director at The Central Bank of Azerbaijan Republic, where he was responsible for financial regulation, risk management, and banking policy implementation. In a career spanning more than 20 years with the Central Bank, Mr. Aliyev has a proven track record in financial sector oversight, strategic planning, and monetary policy, as well as contributing to international regulatory frameworks and economic development initiatives.*

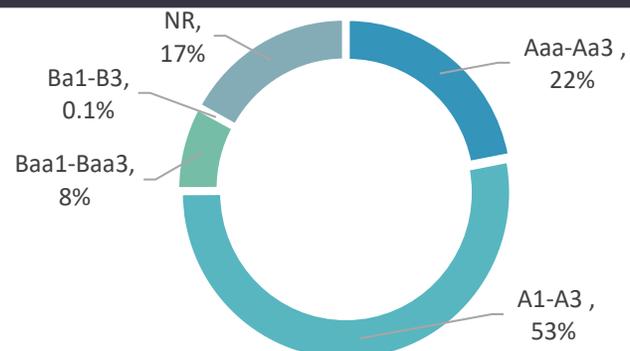
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## Treasury Assets at 30/06/2025

(EURm)	2020	2021	2022	2023	2024	1H 2025
<b>Treasury Assets</b>						
Bank balances & placements with FI	34.3	170.2	208.3	375.4	224.3	233.1
Available-for-sale	541.2	619.4	508.1	77.0	73.9	163.9
Held-to-maturity	-	-	-	-	-	-
<b>Total</b>	<b>575.5</b>	<b>789.6</b>	<b>716.4</b>	<b>452.4</b>	<b>298.3</b>	<b>397.0</b>

Note: Member State bonds are Purpose related exposures and are not included in the table  
 Source: 2020 – 1H 2025 Financial Statements, management data

## Split of Liquidity Portfolio by Credit Rating



Total: EUR 397.0 m

NR 17% - cash in roubles in s-account, in the total amount of EUR 65.0 million

Source: Semi-annual report of the Bank 30.06.2025

## Investment Principles

### Credit quality of securities in liquidity portfolio and as collateral:

#### Available for sale investment securities rated at a minimum:

- Long Term BBB- by S&P or Baa3 by Moody's
- Short term rated at a minimum A2 by S&P or P2 by Moody's

#### Credit quality of Treasury counterparties

- Bank balances and placements with Financial Institutions long term rated at a minimum of A by S&P or A2 by Moody's

#### Term of deposits

- Maximum term of any one deposit (inter-bank credit) may not exceed 6 months

#### Hedging

- Derivatives with approved counterparties may be used only for hedging and must be ISDA documented with collateral support

#### Repo transactions

- May be undertaken subject to investment securities and counterparty limits

## Treasury & Liquidity Risk Management

- WAL of Liabilities exceeds WAL of assets by more than 2 years, leaving no liquidity gaps on the balance sheet.
- No significant interest rate or foreign exchange risk
- Requirement to maintain liquidity position (Liquid Asset Ratio) at a minimum of 75% (actual ratio is above 100% since 2021) of the following 12 months net cash requirement.
- NSFR (Net stable funding ratio): Actual Stable Funding (ASF) to Required Stable Funding (RSF) is targeted at greater than 100%
- Liquidity position monitored on a weekly basis and FX position monitored on a monthly basis.
- As of 30.06.2025, the LCR (30 days) stood at 217%
- As of 30.06.2025 The LAR (12 months) was 107%, reflecting a strong liquidity position over the medium term.
- As of 30.06.2025 Net stable funding ratio NSFR stood at 121% above the required 100%.

# BSTDB Plans Further Diversification of its Funding Profile by Currency and Region

## Outstanding Private Placements & Bond Issues

### USD 10 & 5 year Bonds

Amount – 95.5m  
 Coupon – 2.615% & 6.25%  
 Issued – 2021 & 2024  
 Maturity – 2031 & 2029

### CHF 8 year Bond

Amount – 150m  
 Coupon – 0.35%  
 Issued – 2021  
 Maturity – 2027

### EUR 10, 12 & 15 year Bond

Amount – 246.5 m  
 Coupon –1.25%, 1.435 & 1.5%  
 Issued – 2020 & 2021  
 Maturity:2030, 2033, 2035,2036

### RON 5 year Bonds

Amount – 335m  
 Coupons – 3.13% & floating  
 Issued – 2021  
 Maturity – 2026

### PLN 5 year Bond

Amount – 70m  
 Coupon – 2.12%  
 Issued – 2021  
 Maturity – 2026

### JPY 5 year ESG Bond

Amount – 5,000m  
 Coupon –0.65%  
 Issued – 2021  
 Maturity – 2026

### CZK 5 year Bond

Amount – 1,200m  
 Coupon –floating rate  
 Issued – 2021  
 Maturity – 2026

### AUD 7 & 10 year Bond

Amount – 30m  
 Coupon –2.55% & 3.265%  
 Issued – 2021  
 Maturity – 2028 & 2031

### GBP 7 & 10 year ESG Bond

Amount – 50m  
 Coupon –1.894% & 2.244%  
 Issued – 2021  
 Maturity – 2028 & 2031

### GEL 3 year Bonds

Amount – 135m  
 Coupons – floating  
 Issued – 2024  
 Maturity – 2027

### NZD 5 year Bonds

Amount – 10m  
 Coupons – 6.10%  
 Issued – 2024  
 Maturity – 2029

### TRY 5 year Bonds

Amount – 360m  
 Coupons – 36.76%  
 Issued – 2024  
 Maturity – 2029

## Credit Facilities

- EUR 40.9m outstanding on 7, 6 & 5 year facilities from Austrian Development Bank
- EUR 36.5m outstanding on 10 year facility from New Development Bank
- EUR 20.0m outstanding on 3 year facility from DHB Bank N.V.
- EUR 200m outstanding on 3 Year dual currency Global Syndicated Loan

### Undrawn

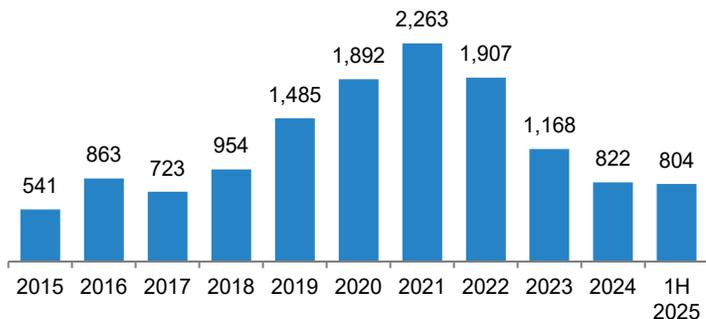
- EUR 75m undrawn 7 year facility from Standard Chartered Bank guaranteed by ICIEC, plus another EUR 75 mil accordion option available upon request.
- USD 75m undrawn 10 year from JBIC Loan Facility Green
- USD 75m undrawn 10 year from JBIC Loan Facility Non-Green
- EUR 80m undrawn 7 year facility from KfW

## Timeline of Recent Funding Transactions



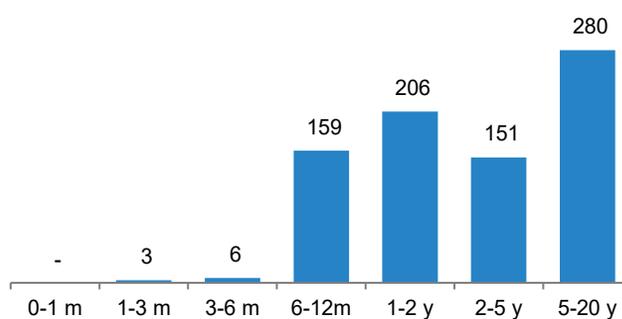
## Outstanding Borrowings

EURm eq.

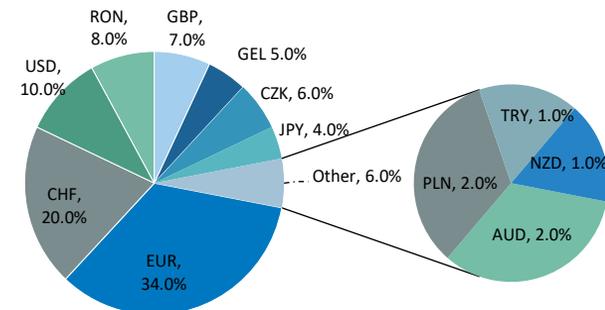


## Maturity profile

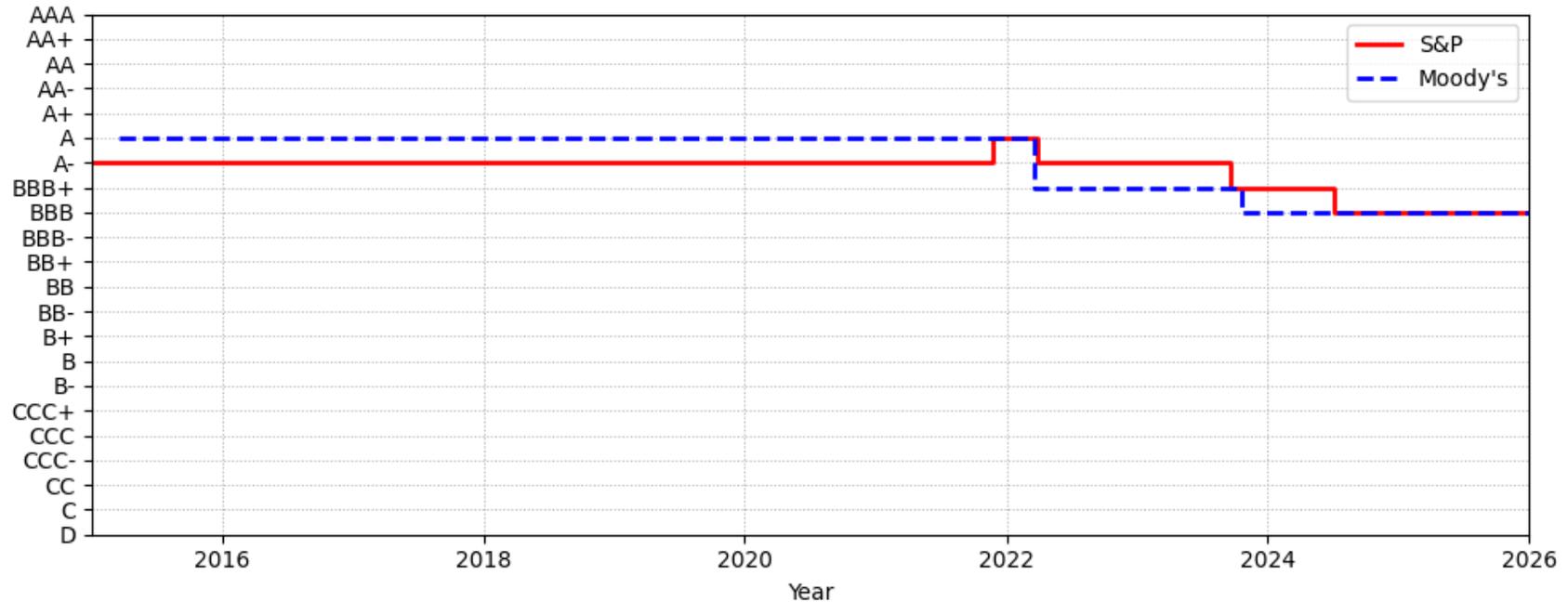
EURm eq.



## Breakdown by currency



## Credit Rating Evolution



### Moody's (Baa2/Stable/P3):

15<sup>th</sup> July 2025

- ✓ Solid capital position and recently agreed capital increase reinforce resilience.
- ✓ Callable capital one of the strongest among peers, underscoring member states' commitment.
- ✓ Return to debt markets in 2025 marks a positive shift in funding strategy and strengthens liquidity.

### S&P Global Ratings (BBB/Stable/A-2):

19<sup>th</sup> September 2025

- ✓ Very strong capital continues to underpin BSTDB's financial profile.
- ✓ De-risking strategy has strengthened capital position.
- ✓ Strong liquidity sustained through low debt maturities and broad credit facilities.
- ✓ Shareholders remain confident in BSTDB's ability to execute its strategy.

- 1 Overview of BSTDB
- 2 Portfolio Developments and Performance
- 3 Risk Management and Corporate Governance
- 4 Treasury and Funding Strategy
- 5 Appendix – Financial Statements**

## CONDENSED STATEMENT OF FINANCIAL POSITION

Presented in thousands of EUR	Note	At 30 June 2025	At 31 December 2024
<b>Assets</b>			
Cash and due from banks		233,138	224,333
Deposits in margin accounts		49,900	94,020
Debt investment securities at fair value through other comprehensive income	12	181,677	94,610
Derivative financial instruments – assets		57,628	15,969
Loans at amortized cost	5,14	1,335,986	1,419,535
Plus: accrued/deferred income	14	25,392	35,447
Less: expected credit losses	5,11	(81,740)	(96,232)
Loans at fair value through profit or loss	14	20,392	20,308
Loans		1,300,030	1,379,058
Equity investments at fair value through other comprehensive income	5,15	6,609	6,625
Other assets	16	23,962	15,908
Property and equipment	17	16,478	12,042
Intangible assets	18	353	381
Right of use assets		114	512
<b>Total Assets</b>		<b>1,869,889</b>	<b>1,843,458</b>
<b>Liabilities</b>			
Amounts due to financial institutions	19	102,009	77,451
Debt evidenced by certificates	19	695,180	737,860
Accrued interest payable	19	7,285	6,868
Borrowings		804,474	822,179
Margin accounts		1,350	-
Derivative financial instruments – liabilities		105,572	112,442
Other liabilities	20	20,235	17,484
Lease liability		22	328
Total liabilities		931,653	952,433
<b>Members' Equity</b>			
Authorized share capital	21	3,450,000	3,450,000
Less: unallocated share capital	21	(1,161,500)	(1,161,500)
Subscribed share capital	21	2,288,500	2,288,500
Less: callable share capital	21	(1,601,950)	(1,601,950)
Paid-in share capital		686,550	686,550
Reserves	22	105,401	100,944
Retained earnings		146,285	103,531
Total members' equity		938,236	891,025
<b>Total Liabilities and Members' Equity</b>		<b>1,869,889</b>	<b>1,843,458</b>

## CONDENSED INCOME STATEMENT

For the six months period ended 30 June

Presented in thousands of EUR	Note	Six months to 30 June 2025	Six months to 30 June 2024
Interest and similar income	7	40,208	55,119
Interest and similar expense	8	(14,104)	(21,084)
Net interest income (expense) on derivatives	9	(6,951)	(9,839)
<b>Net interest income</b>		<b>19,153</b>	<b>24,196</b>
Of which: net interest income based on the effective interest rate		36,245	44,831
Net fees and commissions		650	1,656
Dividend income		17	55
Net gains (losses) on derecognition of debt investment securities at fair value through other comprehensive income		(55)	(89)
Net gains (losses) on derecognition of equity investment	15	(261)	-
Net gains from loan sale measured at amortized cost		1,023	-
Realized gains (losses) on derivative instruments		-	(11,375)
Unrealized fair value gains (losses) on derivative instruments		48,652	4,672
Fair value gains (losses) on loans measured at fair value through profit or loss		84	(946)
Foreign exchange income (losses)		(18,759)	28,201
Other income		-	3
<b>Operating income</b>		<b>50,504</b>	<b>46,373</b>
Personnel expenses	10,23	(9,539)	(8,847)
Administrative expenses	10	(2,852)	(2,484)
Depreciation and amortization	17,18	(276)	(238)
<b>Income before expected credit losses</b>		<b>37,837</b>	<b>34,804</b>
Expected credit (losses) gains on loans measured at amortized cost	11	5,374	(8)
Expected credit (losses) gains on guarantees		(1,057)	-
Expected credit (losses) gains on debt investment securities measured at fair value through other comprehensive income	12	600	883
<b>Income for the period</b>		<b>42,754</b>	<b>35,679</b>

**BSTDB public documents can be accessed here:**

Scan the QR code below to visit the official document repository.

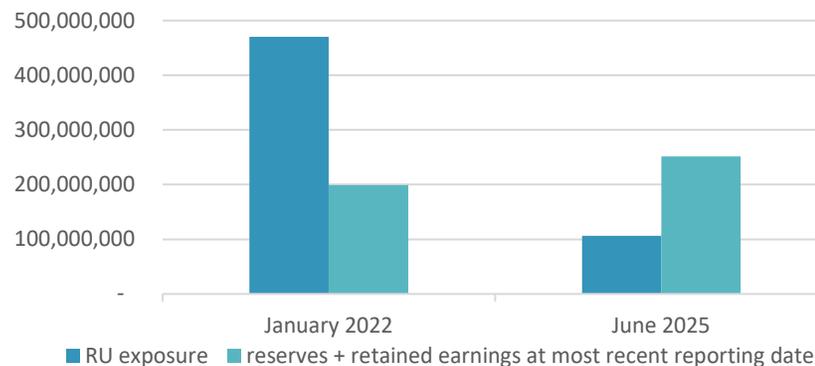


Alternatively, visit: <https://www.bstdb.org/investor-relations>

## Overview of Three Remaining Projects by Outstanding Amount

 <p><b>State Transport Leasing Company</b></p> <p>Long term senior unsecured corporate loans to State Transport Leasing Company, Russia.</p> <p>Initiated: 2019, 2020 Outstanding: EUR 57.3m Maturity: 2028</p>	 <p><b>PAO TMK</b></p> <p>TMK products used in the chemical industry, energy, engineering, construction, agriculture and other industries.</p> <p>Initiated: 2020 Outstanding: EUR 42.7m Maturity: 2027</p>	 <p><b>SUEK</b></p> <p>BSTDB loan will be used primarily for Capex purposes.</p> <p>Initiated: 2016 Outstanding: EUR 6.3m Maturity: 2025</p>
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## Portfolio Reduction & Accumulated Equity



## Active Portfolio De-Risking

### Overview:

- Decrease of portfolio by 78% since 2022 from EUR 475.2 million to EUR 106.2 million.
- Payments received accounted for 90.4% of due amounts.

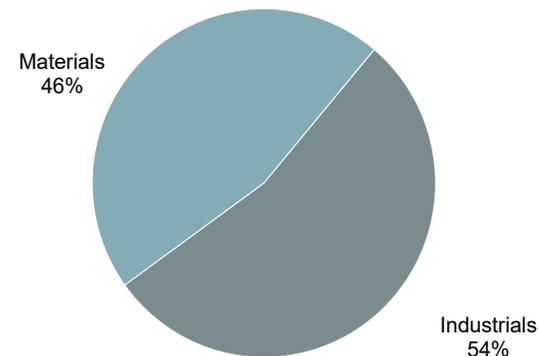
### Key Factors Influencing the Portfolio:

1. Major prepayments by Europlan (RUB 2.5 billion) and Hayat Consumer Goods (EUR 68 million).
2. Sovcombank USD 47 million exposure swapped with new loans in other countries, reducing risk.

### Conclusion:

- Strategic and responsive management reduced exposure by 78%.
- High transparent and compliant recovery rate of payments of pre 2022 bona fide exposures.
- Effective handling of prepayments, loan sales, and technical payment issues.

## Outstanding Portfolio Concentration



Total: EUR 106.2mn at 30.06.2025

## Overview of Largest Projects by Outstanding Amount




**Metinvest**

The loan will be used to finance and refinance machinery and equipment purchases by the Group's iron ore producers.

Initiated:	2020
Outstanding:	EUR 40.3m
Maturity:	2027

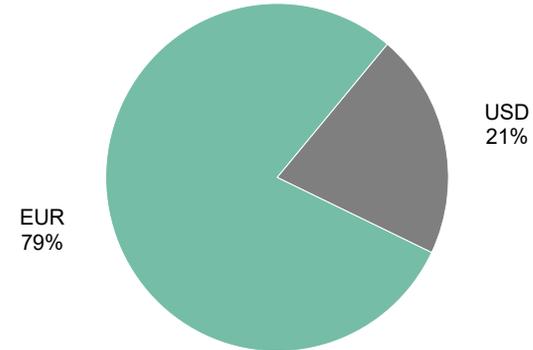



**Epicentr Group**

The loan will support the Groups agriculture business program. Will contribute to the development of the agricultural infrastructure in Ukraine.

Initiated:	2019, 2020
Outstanding:	EUR 39.2m
Maturity:	2032

## Outstanding Portfolio by Currency



## Developments in the Ukrainian Portfolio

### Overview:

- Resilient portfolio quality with payments received accounting to 85.3% of due amounts since 2022.

### Key Factors Influencing the Portfolio:

#### Overdue Borrowers and Payment Deferrals:

- Syvash, Prometey, and Agropetservice have overdue amounts, with Syvash unable to pay due to its wind park being in an occupied area, whereas for the other two borrowers, recovery options have been approved, and legal documentation is underway.
- Epicentr Group granted payment deferrals, prepaid around 35% of their balance and approved new repayment schedule with payments being received on time.

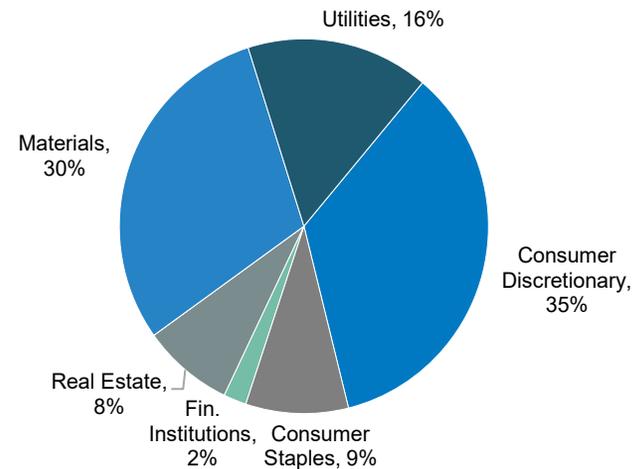
#### Repayments and Prepayments:

- The rest of the Ukrainian borrowers are repaying on time, with some even prepaying their loans.

#### Conclusion:

- High recovery rate of payments.
- Effective handling of overdue amounts, payment deferrals, and restructuring negotiations.
- New transactions entered since 2022 (GNG EUR 37m, Kernel USD 25m, etc.) to support Ukraine recovery efforts.

## Outstanding Portfolio Concentration



Total: EUR 178.7mn at 30.06.2025

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