## Fuad A. Karimov

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#### INTRODUCTION

I have over 20 years of corporate experience, where past decade has been at the executive roles. Through my global career I have been working on different international deals, including acquisitions, strategic partnerships, mergers and JVs. My background combines successful consulting experience within KPMG in almost all continents, and C-level executive and Board roles within large organizations.

PROFESSIONAL EXPERIENCE

**Pasha Holding** 

Baku, Azerbaijan. 2021 – present

**CEO | Pasha Real Estate / Facility Management** 

Largest privately-owned real estate group, involving sales, lease and management of commercial and residential real estate.

Supervisory Board Member at Azerbaijan Bravo Supermarkets LLC Supervisory Board Member at Agro Dairy LLC

Baku, Azerbaijan. 2021 – present Baku, Azerbaijan. 2021 – present

**Director of Transformation | Boards and Committees Member** 

Baku, Azerbaijan. 2020 – 2021

Head of the Transformation and Change Management initiative within Holding non-financial arm. Let development of the Boards and Committees across dozens of organizations within Group.

Metafluence.com

Global

**Board Member** 

**Board Member** 

**2021** – present

Metaverse platform for Influencers.

**Keepface Global Inc.** 

Azerbaijan, UAE DMCC, Europe, USA

2019 – present

Keepface is an online marketing platform for engaging brands and influencers in building content within social media.

JPA International

Azerbaijan, France

### Founder & Country Managing Partner

2018 - 2021

<u>Professional Support Center LLC</u> is a member of JPA International, a global network of accounting and consulting companies ranked within <u>top 20 international firms</u>. Up until summer of 2020, the firm was the largest consulting firm in the region with more than 300 professionals, focusing in outsourcing services in finance, accounting, tax, HR administration, legal services, Management Information Systems (MIS)/Enterprise Resource Management (ERP) implementations, and professional trainings. In the third quarter of 2020, due to decline in the economy resulting from the global pandemic, the firm had to downsize operations.

Gilan Holding Azerbaijan. 2015 – 2019

**Executive Board Member (2018-2019)** 

**Holding Chief Financial Officer (2015-2017)** 

Second largest Holding in the region, uniting more than 200 entities. The Holding operated in highly diversified sectors, including Banking, Insurance, Hospitality, Agriculture, Fast Moving Consumer Goods, Construction and Development, Retail, Property Management, Manufacturing and other industries. As Executive and a Board Member, I led finances, forecasting and capital budgeting, treasury, reporting, procurement, MIS/ERP implementations and HSE. Made recommendations to the Shareholders on investments, capital expansions, acquisitions, exits and carve outs, etc.

#### **KPMG LLP U.S.** Transactions & Restructuring Services

New York, NY, USA

Director 2008 –2015

Led different strategic deals, including IPOs, M&As, carve-out, financing, etc. Managed cross-function teams from different continents, on strategic transactions, due diligence and business valuation; worked with investors, and identified key strategic and operational risks throughout the deal life cycle. Led projects in U.S. and Canada. Leveraged the shared services center based in India.

## KPMG AG Wirtschaftprufungsgesellschaft. Accounting Advisory Service Headquarters

Berlin, Germany

#### Senior Manager, Global Deployment and Knowledge Manager

2007 - 2008

Prime knowledge management point for KPMG member firms within the Global Accounting Advisory Services practice.

- Initiated new product development: IPO Advisory Services Methodology.
- Successful deployed new financial reporting methodology in several leading practices, including: Germany, United Kingdom, India, South Korea, Taiwan, Thailand, Chile and Brazil.

#### **KPMG CIS**

Azerbaijan, Russia, Uzbekistan

## Senior Manager (Audit and Advisory Services)

**1998, 2000 – 2007** 

- Led cross-functional teams on different engagements, including: Audit, IPO Readiness, Reporting Compliance, Review & Enhancement of Internal Controls, Financial Reporting Systems Implementation, Corporate Governance, etc.
- Served several industries, including Telecommunications, Construction, Oil & Gas, Industrial products, etc.
- Identified sales opportunities, designed and delivered proposals on advisory services.

#### ACADEMIC EXPERIENCE

**ADA University** 

Baku, Azerbaijan

## Adjunct Lecturer (part-time)

2018 – 2021

Corporate Finance, Project Management, Financial Reporting and Accounting for Managers (Undergraduate and MBA programs). Dual-degree MBA program with MGIMO University (Russian Federation).

#### **Baku Higher Oil School**

Baku, Azerbaijan

#### Adjunct Lecturer (part-time)

2019 - 2021

Management Accounting, Project Management and Digital/Inbound Marketing (MBA program). Dual-degree MBA program with <u>Geneva Business School</u>. Supervisor for Masters Diploma Thesis for number of students.

#### Lomonosov Moscow State University, Baku branch (part-time).

2019 - 2021

Member of the State Examination and Diploma Defense Committees for Master degree program on the faculty of Economics.

#### **BOARD EXPERIENCE**

Apart from the Board roles at Pasha Holding, Keepface Global and Gilan Holding, I was a Board Member of State Oil Company of Azerbaijan Republic (SOCAR) – Polymer LLC between 2015 and 2019. My previous Board assignments also include Kellogg School of Management at Northwestern University (New York City Alumni Club, 2011-2016) and <u>U.S. Board of the Association of Chartered Certified Accountants</u> (ACCA, 2011-2016). I am also a member of the <u>Columbia University Club of New York</u>. Honorary members of the <u>Georgian society of accountants</u>, auditors and consultants.

#### **EDUCATION**

Grenoble École de Management, Grenoble, France

**Doctoral degree at in Business Administration** (part-time; exp. 2022).

Columbia University, New York, NY

Master of Science in Technology Management

**Kellogg School of Management at Northwestern University**, Evanston, IL **Master of Business Administration (Strategy, Finance and Marketing)** 

# Oxford Brookes University, Oxford, UK Bachelor of Science in Applied Accounting

Western Caspian University, Baku, Azerbaijan

Bachelor of Science in Management. Faculty of Legal Regulation of the Economy

#### PROFESSIONAL MEMBERSHIP and QUALIFICATIONS

### The Association of Chartered Certified Accountants (ACCA), UK

Fellow Member. The ACCA Chapter Head in New York, New Jersey and Connecticut (2012-2015).

## The <u>Institute of Internal Auditors</u> (IIA), USA Member

#### ADDITIONAL INFORMATION

- Languages: Azerbaijan (mother tongue), fluent in English and Russian, German intermediate, Turkish basics.
- Computer skills: Advanced user in different MIS/ERP software.
- Hobbies include: traveling (visited 57 countries); sports (running, marathon and half-marathon runner in US and Europe; tennis and kickboxing); Intellectual games ("Что? Где? Когда?"; "Brain-ring").
- LinkedIn profile: https://www.linkedin.com/in/fuad-karimov/
- Rumsfeld Foundation Fellowship Alumni (May 2019). National Coordinator for CAMCA Network members.
- The Central Eurasia Leadership Alliance (CELA) admitted candidate for 2022 intake.